

POSITIVE IMPACTS
 What are the positive impacts for the organisation, the local community or their ecosystems?
 How do we enable them to regenerate?

NEGATIVE IMPACTS
 What are the negative impacts for the organization, the local community or their ecosystems?



- Sharepair Project for future URCs
- Urban Repair Center

MISSION
 Repair to prevent the use of large number of materials and energy
 Invite citizens to repair through a professional offer

What mission does the organisation aim to fulfil?
 What basic needs will be satisfied?

KEY ACTIVITIES

"Full" repair service

Diagnose	Repair	Guarantee
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What are the key value creation activities?
 What skills are already available?
 Which ones should we acquire?

PARTNERS

Spare parts suppliers	Communication	Recycling
Repair knowledge / help	Subsidies / Funds	Local shops (?)

Who are our key partners, suppliers and human resources for the creation of value?
 What activities and expertise do they provide?

NATURAL RESOURCES

None

Which organic resources are needed?
 Do we facilitate their biodegradability?

TECHNICAL RESOURCES

Tools	Spare parts
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Which technical resources are required?
 Which products, components, machines or materials are used?

ENERGY RESOURCES

Tools	Building
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Which energy resources are used?
 Is energy consumption optimised?
 Could the activity be energy neutral?

VALUE PROPOSITION

Propose to citizens (and organisations) a place where objects can be diagnosed, fixed and come back with a guarantee on the repair

Operationnaly: establish a repair place where people can

- come to check if a device can be fixed
- either have it fixed immediately or leave it for repair, with an estimated delay
- get it back (fixed or not)
- pay the full price or the contribution to the repair

If the object cannot be fixed, it is dismantled

- either to serve as spare parts
- either to be sent to appropriate recycling chains

What problems are solved by our offering? What different kinds of value are created for all our stakeholders? How would you describe the experience offered?
 How does it work? What are the key characteristics?

USERS & CONTEXTS

Citizens	Freelancers & SMEs	NGOs and associations	Circular economy and new modes of "consumption"
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For whom is value being created? Who are the core target customers and/or end users?
 In which contexts does our offering solve the problems?

NEXT USE

What is the end-of-use scenario for the product/service and each of its components/packaging? Can it meet new needs at the end of the use cycle?
 Can the product or its components be reused? Repaired? Recycled?
 Can the user or partners be involved or rewarded for achieving the zero waste objective?

DISTRIBUTION

What opportunities do we give customers to think about our value proposition? How can the offer be publicised? How is it delivered or made available and how does this process work? What level of customer service is in place? How can this be developed further?

REVENUES
 What are the existing or potential sources of revenues?

COSTS
 What are the costs and the investment required?